## **FOCUS&RESPOND** ANNUAL REPORT FY2014

Together, in this past year, we have accomplished so much. Visit **TheTrevorProject.org/FY14** for a snapshot of our financials, program data, events, donors, volunteers, outreach, and more. Thank you for your support!

#### Dear Trevor Supporters,

Over the past year, we have seen many incredible changes. Marriage equality has reached many states, crucial protections are being enacted, and harmful practices are being banned. And yet, for the LGBTQ youth that The Trevor Project serves, life has been a different story.

Some live in areas that are untouched by these vital advancements. Others are too young to freely live as their true selves, or lack the resources they need to connect with LGBTQ peers who understand their struggle. Too many are faced with unsafe schools, dangerous home environments, and ultimately, a perception of a future that is not very bright at all.

Thankfully, so many of these youth know about us and reach out for support.

In fiscal year 2014, we saw a 20% increase in calls to the Trevor Lifeline. TrevorChat continues to see higher rates of demand, and TrevorSpace has become a home to more youth than we ever imagined. But for every young person who does contact us, we know that there are many more who still need our help.

The need for our services is growing, but thanks to our outstanding volunteers, staff, Board, donors, partners, and people like you, we are able to focus and respond. The hours of training, work, and energy that you all put into supporting LGBTQ youth is truly life-saving.

Together, we will continue saving young lives while building a future where all young people can be embraced, cherished, and applauded for who they are. Thank you for your support.

Truly,

Abbe Land Executive Director and CEO

Meredith Kadlec Chair of the Board

#### Trevor Lifeline Calls by Region

In FY14, we saw the largest recorded number of callers to the Trevor Lifeline. As we continue into the next year, we are dedicated to focusing on ways to ensure this cornerstone program is ready to support the growing number of youth who need our help.

- South **34.5%**
- West 25%
- Midwest 18%
- Northeast 16.5%
- Unspecified 6%

### **Financial Report**

# The Trevor Project's fiscal year ends each year on July 31st. The organization was audited by SingerLewak, LLP in Los Angeles, CA. The firm's report, dated January 10, 2015 expressed an unbiased opinion on The Trevor Project's financial statements.

The audit was conducted in accordance with auditing standards generally accepted in the United States, which require that the audit is planned and performed to obtain reasonable assurance about whether the financial statements are free of material misstatement. The audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, as well as assessing the accounting principles used and significant estimates made by management. Finally, the audit evaluates the overall financial statement presentation.

	Unrestricted	Temporarily Restricted	2014 Total	2013 Total
TOTAL REVENUE AND SUPPORT				
Contributions	\$ 3,109,021	\$ 150,000	\$ 3,259,021	\$ 2,853,646
Grants	521,202	-	521,202	473,000
Special Events (less expenses)	819,923	-	819,923	1,126,825
In-kind Contributions	587,751	-	587,751	523,568
Other Income	24,803	-	24,803	11,591
Net Assets Released from Restrictions	48,573	(48,573)	-	-
Total Revenue and Support	\$ 5,111,273	\$ 101,427	\$ 5,212,700	\$ 4,988,630
FUNCTIONAL EXPENSES				
Program Services	4,879,457	-	4,879,457	4,020,246
General and Administration	472,125	-	472,125	379,685
Fundraising	675,246	-	675,246	610,655
Total Functional Expenses	\$ 6,026,828		\$ 6,026,828	\$ 5,010,586
Change in Net Assets	(915,555)	101,427	(814,128)	(21,956)
Net Assets, Beginning of Year	2,995,013	80,992	3,076,005	3,097,961
Net Assets, End of Year	\$ 2,079,458	\$ 182,419	\$ 2,261,877	\$ 3,076,005



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evaluating the financial health of each of these charities. All evaluations are available to the public, free of charge. Charity Navigator aims to advance a more efficient and responsive philanthropic marketplace, in which givers and the charities they support work in tandem to overcome our nation's most persistent challenges.

